





Introduction to Our Panelists



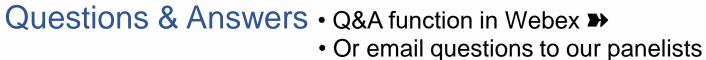




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Session Overview

- Funding Update (Provider Relief Funds (PRF) & Act 24 Funds (Act 24))
- Employee Retention Credit (ERC)
- Payroll Protection Program 2.0 (PPP2)
- Uniform Guidance Audit Update (UG)
- Questions







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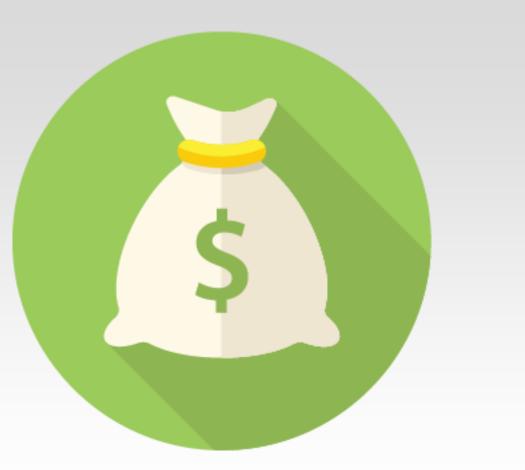


Funding Update Provider Relief Funds & Act 24 Funds



Funding Update Overview

- Provider Relief Funds (PRF)
 - Where we started
 - Frequently Asked Questions
 - Reporting Requirements and Auditing
 - Portal Status
- Act 24 Funds
- Potential Additional Funding Opportunities
 - American Rescue Plan Act
 - American Jobs Plan Act



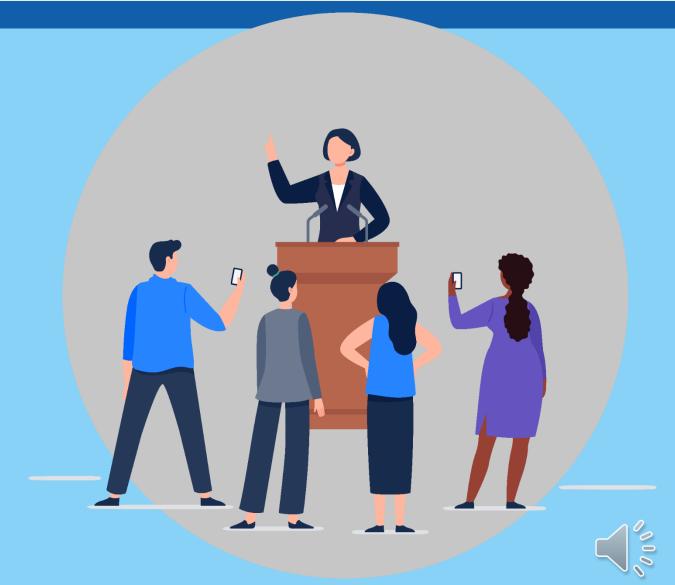




Where We Started

"And so this week, we will be putting out another \$30 billion, which are grants. This is going to be based on Medicare revenue. There are no strings attached. So the healthcare providers that are receiving these dollars can essentially spend that in any way that they see fit."

- Seema Verma, April 7, 2020





Where We Started

DISTRIBUTION	AMOUNT	METHODOLOGY	DATE
Phase 1	\$30 Billion	Medicare Revenues	April 10, 2020
Phase 1	\$20 Billion	Total Revenues	April 24, 2020
Rural Distribution*	\$10 Billion	Location/Operating Expenses	May 6, 2020
High Impact Distribution*	\$12 Billion	COVID-19 Admissions	May 7, 2020
Allocation for SNFs*	\$4.9 Billion	Bed Count	May 22, 2020
Allocation for Tribal Facilities*	\$500 Million	Operating Expenses	May 29, 2020
Phase 2	\$15 Billion	Total Revenues	June 9, 2020
Safety Net Distribution*	\$10 Billion	DSH%, UCC/Bed Profit Margin	June 9, 2020
Second High Impact Distribution*	\$10 Billion	COVID-19 Admissions	July 17, 2020
Children's Hospitals*	\$1.4 Billion	Beds & DSG% or Net Revenue	August 14, 2020
Allocation for SNFs*	\$2.5 Billion	Bed Count	August 27, 2020
Phase 3	\$20 Billion	Based on Need	Various
Allocation for SNFs / IC*	\$2.0 Billion	Incentive Based	Various (Oct 2020 – Dec 2020)

Frequently Asked Questions

Frequently Asked Questions (FAQ's)

- Populating began shortly after Phase 1 was distributed
- Updated sporadically
- Currently at 60 pages
- FAQs consist of the following topics:
 - PRF General Information
 - General Distribution
 - Targeted Distributions



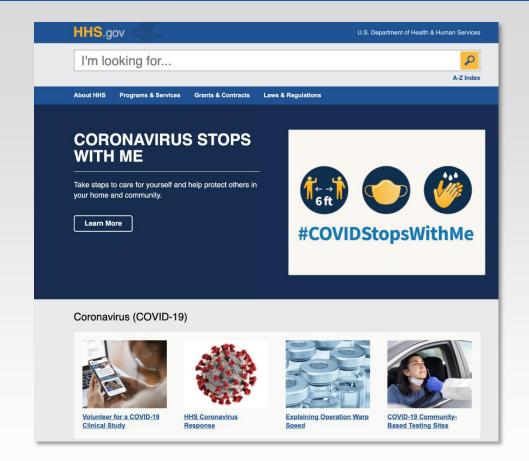


Three Major Releases

- September 19, 2020
- October 22, 2020
- January 15, 2021

September 19, 2020

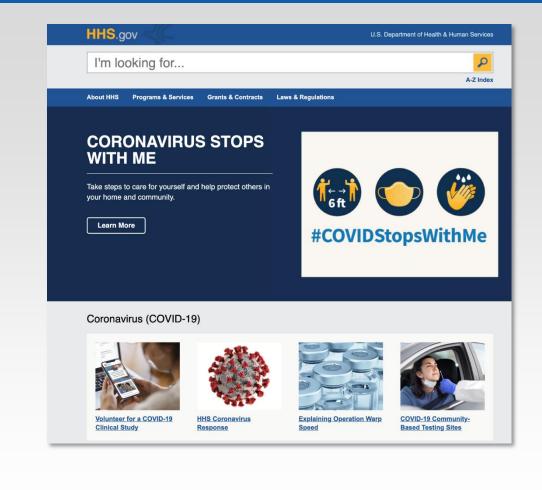
- Defined lost revenues "as a negative change in yearover-year net operating income from patient care related sources"
- Defined expenses as "the actual healthcare related expenses incurred over and above what has been reimbursed by other sources"
- Established June 30, 2021, as the end point for using funds
- Largely threw the industry into a tail-spin





October 22, 2020

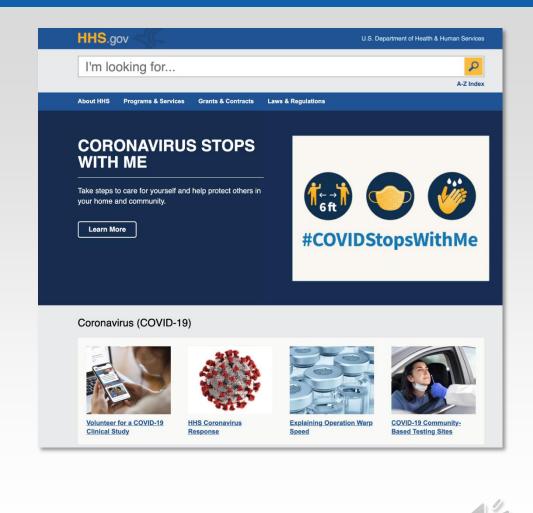
- Defined lost revenues as a negative change in year-over-year revenue from patient care related sources"
- Defined expenses as "the actual healthcare related expenses incurred over and above what has been reimbursed by other sources"
- Retained the "Expenses First" methodology from prior release
- Supplemented by Policy Decision Memo <u>https://www.hhs.gov/sites/default/files/post-</u> payment-notice-of-reporting-requirementsoctober-2020.pdf?language=en





• January 15, 2021

- Defined lost revenues as one of the following:
 - The difference between 2019 and 2020 actual patient care revenue
 - The difference between 2020 budgeted and 2020 actual patient care revenue
 - Calculated by any reasonable method of estimating revenue
- Retained the "Expenses First" methodology
- Budget must have been established and approved prior to March 27, 2020
- If other reasonable methodology is to be used, certain hurdles exist:
 - Documentation and explanation
 - Approval from HRSA
 - Increased likelihood of HRSA audit



January 15th release listed the following additional data elements that will be collected (quarterly basis):

- Personnel Metrics by category (FT, PT, contract, other) hires, rehires, separation
- Patient Metrics visits, admits, residents
- Facility Metrics available staffed beds for M/S, CC and other
- Change in Ownership
- Other Assistance received
- Demographic data: TIN, NPI, fiscal year end, federal tax classification reporting entity type
- Interest earned on PRF funds





Portal Status

- HHS Portal was set to open on January 15, 2021
- Reporting through December 31, 2020, was to be completed by February 15, 2021
- Current Status
 - HHS Portal did open on January 15, 2021
- Only open to register and complete credentials
- Reporting requirement due date of February 15, 2021, has been delayed
- Uncertainty surrounding a number of reporting requirements
- Infection control will have separate reporting requirements





Act 24 Funds

- Cost reporting forms were to be completed and filed by December 31, 2020
- Separate cost reporting forms were to be completed and submitted by each provider type receiving a funding payment from the state
- The Consolidated Appropriations Act (CAA) was signed into law on December 27, 2020, extended the spend deadline for states utilization of funds
- Will these cost reporting forms be audited?
- Current status



Employee Retention Credit



Links: Important Resources

- ACT COVID-19 Resource Center
 <u>https://www.actcpas.com/knowledge/covid-19-resource-center</u>
- Other Resources

https://www.sba.gov/page/coronavirus-covid-19-small-business-guidance-loan-resources https://home.treasury.gov/policy-issues/cares/assistance-for-small-businesses https://www.irs.gov/coronavirus/employee-retention-credit https://www.irs.gov/newsroom/faqs-employee-retention-credit-under-the-cares-act





ACT Approach

• ERC provides an incredible opportunity for clients in need

- Payroll Tax Credit
- Easy to Claim Credit Form 941
- Calculating can be complicated
 - Determining qualification
 - Determining qualified wages
- Verification is on the back end
- Document, Document, Document!

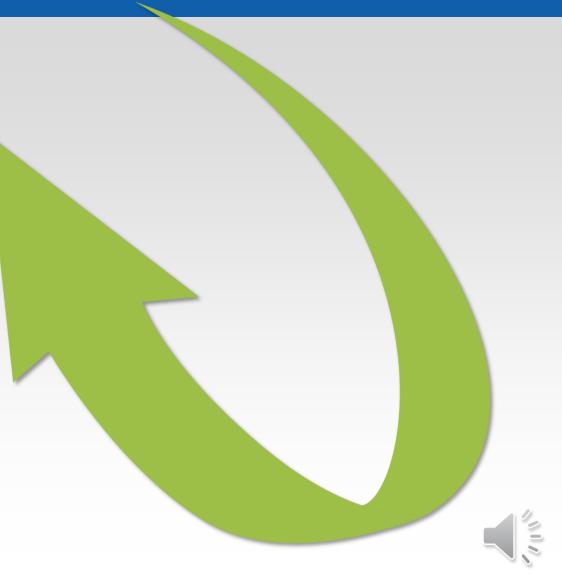


Examples of the Opportunity

		2020		2021		+	
Employees	<100	>100	<500	>500		+	
0	\$50k		\$280k				+
50	\$250k		\$1,400k				
90	\$450k		\$2,520k				R
200		0	\$5,600k		+		
100		0	\$11,200k				
600		0		0			

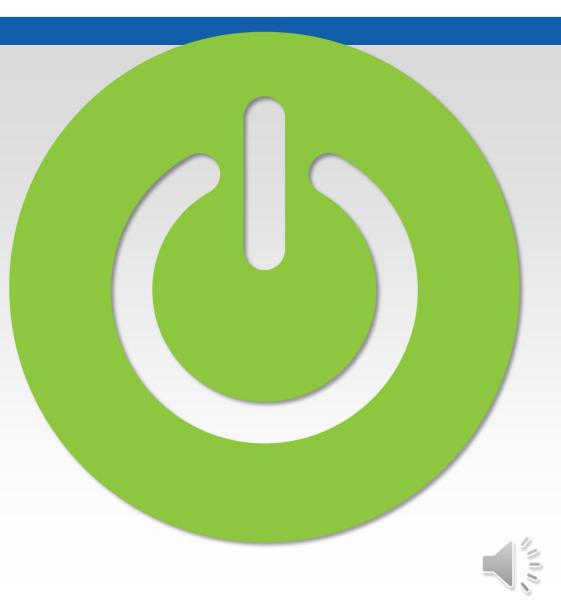
Employee Retention Credit

- Credit available for 2020 and 2021
 - March 12, 2020, through December 31, 2021
 - Credit qualification and calculations differences between the years
- Can be used if you received PPP/PPP2 funds
- Not available if claim the 45S Credit
- Available for non-profits



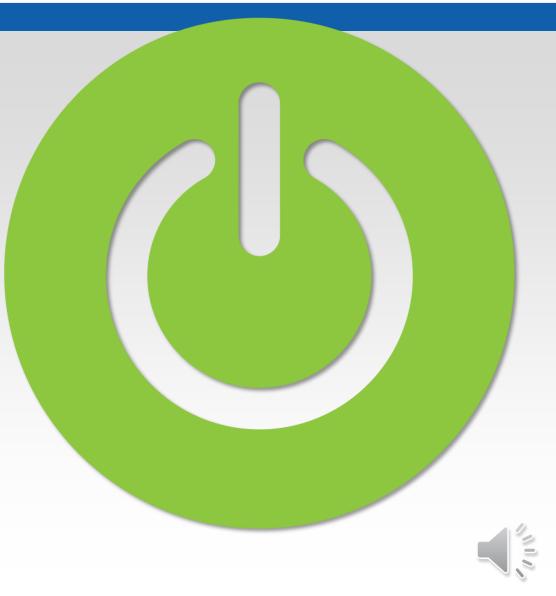
Foundation

- Fully or Partially Shutdown or
 - Government ordered
 - Partial shutdown includes direct limits on ability to operate
 - Does not include indirect impact on business operations
- Reduction in Gross Receipts Quarter over 2019 same Quarter
 - 2020 Gross Receipts > 50% decline
 - 2021 Gross Receipts > 20% decline
 - Gross Receipts measured by normal accounting method



Fully or Partially Shutdown or

- Government ordered
 - Not for voluntary actions or for safety only
- Partial shutdown includes direct limits on ability to operate
 - Restaurant with capacity limits partial shutdown
 - Gas Station with no limits not shutdown
- Even though no one can drive because of a stay-at-home order



Alternate Gross Receipts Calculation

- For 2021, can use prior quarter over 2019 quarter
- Allows you to use 2020Q4 over 2019Q4 to determine 2021Q1 qualification for credit
- Provides opportunity for benefit to be received sooner



Employee Size

- Under threshold applies to all employees
 - -
 - Employees paid to work Employees paid but not providing services -
- Over threshold applies only to employees not performing services
 - 2020 Threshold is 100
 - 2021 Threshold is 500
- Based on Average <u>Full-Time</u> employees in each pay period during 2019



- Qualified Wages
- Period after 3/12/20 Fully or Partially Shutdown, and/or
- Period starting with
 - 2020
 - Quarter Gross Receipts down 50%
 - Continuing through end of quarter Gross Receipts down < 20%
 - 2021
 - Q1 and/or Q2 if Gross Receipts are down 20%
 - 2020 \$10,000 maximum wages for the year
 - 2021 \$10,000 maximum wages per quarter

Qualified wages cannot count wages used for PPP/PPP2 or COVID-19 Sick and Family and Medical Leave Act (FMLA) wages

Includes employer provided health care costs



Credit Amount

2020

- \$10,000 maximum Wages for the year
- 50% of qualified Wages
 \$5,000 maximum Credit per employee for year
- 2021

 - \$10,000 maximum Wages per quarter
 70% of qualified Wages
 \$7,000 maximum Credit per employee per quarter

Claiming the ERC

Claiming the Credit

- Payroll Tax Credit
- Refundable
- Claim on 941/Amended 941
 - Reduce tax deposits in anticipation
 - Advance refund using form 7200
 - Refund on 941
- Documentation should be prepared and maintained to support the credit claimed
- Potential for fraud is significant be prepared to be audited

Paycheck Protection Program 2.0



PPP2 Overview

- Application period under way
- \$232.8 billion lent through 4/11/2021 (4,412,201 loans)
- \$284 billion total allocated to PPP2 borrowers
- Must have been in business on February 15, 2020
- First loan follow original loan eligibility rules
- Second loan more stringent eligibility requirements
 - Be an eligible business type
 - Have no more than 300 employees
 - Have used or will use the full amount of first loan
 - Have a decrease in gross receipts (revenue) of at least 25% in comparable quarter in 2020 vs 2019





PPP2 Overview

- Covered period no less than 8 weeks and no more than 24 weeks
 - Can use anywhere between 8 and 24 weeks
 - This could be big for businesses qualifying for both ERC and PPP2
- Expansion of allowable forgivable expenses
 - 4 additional categories of allowable costs
 - This could be big for businesses qualifying for both ERC and PPP2



PPP2 Data Through 04/11/2021

Loan Breakdown for 2021 PPP

First Draw Loans	Loans Approved	Net Dollars	Average Loan Size	Lender Count
Total First Draw Loans	2,203,120	\$42,208,883,593	\$19,159	5,149
First Draw Loans with 10 or fewer employees	2,165,971	\$32,423,271,766	\$14,969	5,136
First Draw Loans LMI & Less than \$250k	696,309	\$11,626,780,278	\$16,698	4,548

Second Draw Loans	Loans Approved	Net Dollars	Average Loan Size	Lender Count
Total Second Draw Loans	2,209,081	\$190,588,589,050	\$86,275	5,215
Second Draw Loans with 10 or fewer employees	1,715,229	\$52,355,686,209	\$30,524	5,198
Second Draw Loans LMI & Less than \$250k	480,707	\$22,193,757,456	\$46,169	4,668

First & Second Draw Loans	Loans Approved	Net Dollars	Average Loan Size	Lender Count
Total First & Second Draw Loans	4,412,201	\$232,797,472,642	\$52,762	5,241
PPP Loans by Community Financial Institutions	548,897	\$15,855,634,818	\$28,886	453
PPP Loans by Insured Depository Institutions <\$10B in Assets	1,503,082	\$93,546,387,668	\$62,236	4,115
PPP Loans by Credit Unions <\$10B in Assets	124,946	\$4,549,803,438	\$36,414	840
PPP Loans by Farm Credit System Institutions <\$10B in Assets	17,470	\$365,336,378	\$20,912	41

Approvals through 04/11/2021



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PPP2 Data Through 04/11/2021

Loan Size for 2021 PPP

Loan Size	Loan Count	Net Dollars	% of Count	% of Amount
\$50K and Under	3,601,719	\$57,623,392,939	81.6%	24.8%
>\$50K - \$100K	348,739	\$24,880,784,151	7.9%	10.7%
>\$100K - \$150K	170,880	\$21,219,370,546	3.9%	9.1%
>\$150K - \$350K	177,660	\$40,208,026,029	4.0%	17.3%
>\$350K - \$1M	88,383	\$49,322,760,524	2.0%	21.2%
>\$1M - \$2M	24,286	\$36,841,634,176	0.6%	15.8%
>\$2M - \$5M	326	\$1,035,413,863	0.0%	0.4%
>\$5M	208	\$1,666,090,415	0.0%	0.7%

* Overall average loan size is: \$53K.

PPP2 Application Process

- Can apply for PPP2 loan until May 31, 2021, using Form 2483-SD
- Can use 2019 or 2020 payroll information (whichever one is more beneficial)
- If using same lender and same payroll information should not need to resubmit the information to the lender (but many lenders are asking companies to do so)
- Must make a good faith certification that the loan is necessary due to economic uncertainty

Check One:	□ Ind □ 501	e Proprietor Partnership C-Corp S-Corp LLC lependent Contractor Self-Employed Individual (c)(3) nonprofit 501(c)(6) organization (c)(19) veterans organization Housing cooperative				D		Tradenam plicable)	e (if	Year of Establi applicab		(if
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		allowed)										_
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Average Month Payroll:	ıly	\$	72 Re	.5 (or x 3.5 for applicants) equ quest Amount ceed \$2,000,000	may not \$		Number of Employ (including affiliate applicable; may no		ng affiliates	, if		
Purpose of the	that	Payroll Costs	Payroll Costs Rent / Mortgage Interest		ŧ	Utilities			Covered Operations Expenditures			
loan (select all apply):	that Covered Property Damage Covered Supplier Costs			Covered Worker Protection Expenditures			Other (explain):					
PPP First Drav SBA Loan Nun												
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PPP2 Revenue Reduction Calculation

How the 25% reduction in revenue is calculated:

- The Act does not include a general definition of gross receipts for purposes of calculating the revenue reduction
- Makes reference to definition of receipts in 13 C.F.R. 121.104 of SBA's size regulations
- Excludes amount forgiven on first draw PPP loans



PPP2 Revenue Reduction Calculation

• For loans under \$150,000

- Only need to submit support of 25% reduction prior to applying for loan forgiveness

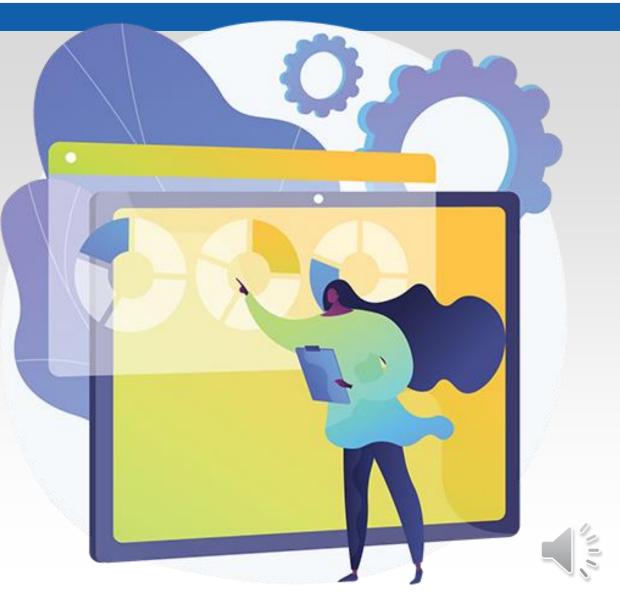
• For loans over \$150,000

- Need to provide support at time of loan application



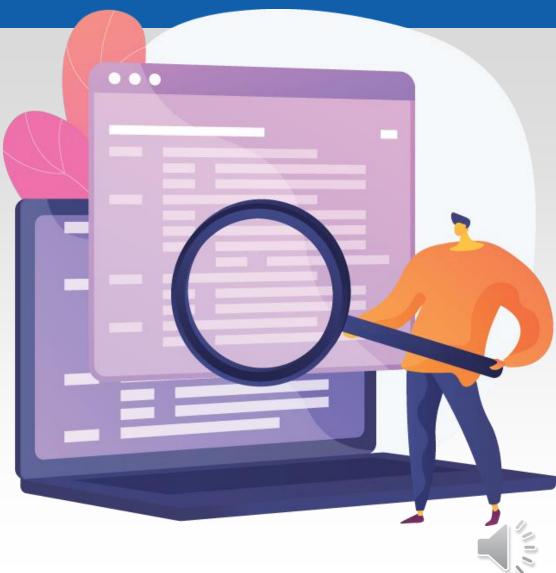
PPP2 Allowable Expenses

- Allowable expenses include same as initial PPP, but additional categories are added:
 - Covered Operations Expenditures
 - Covered Property Damage Costs
 - Covered Supplier Costs
 - Covered Worker Protection Expenditures
- If borrower has not submitted application for forgiveness under initial PPP loan - can use the additional expenses
- 60/40 rule still applies at least 60% must be used for payroll costs



Covered Operations Expenditures:

 Payment for any business software or cloud computing service that facilitates business operations, product or service delivery, the processing, payment, or tracking of payroll expenses, human resources, sales and billing functions, or accounting or tracking of supplies, inventory, records, and expenses.



Covered Property Damage Costs:

 Costs related to property damage due to public disturbances that occurred during 2020 that are not covered by insurance.

Covered Supplier Costs:

 An expenditure made by an entity to a supplier of goods pursuant to a contract, order, or purchase order in effect before the date of disbursement of the covered loan for the supply of goods that are essential to the operations of the entity at the time which the expenditure was made.





Covered Worker Protection Expenditures:

• An operating or a capital expenditure that is required to facilitate the adaption of the business activities of an entity to comply with the requirements established or guidance issued by the Department of Health and Human Services (HHS), the Centers for Disease Control (CDC), or the Occupational Safety and Health Administration (OSHA) during the period beginning March 1, 2020, and ending on the date on which the national emergency declared by the President under the National Emergencies Act with respect to COVID-19 expires related to the maintenance of standards for sanitation, social distancing, or any other worker or customer safety requirement related to COVID-19.







Covered Worker Protection Expenditures:

- Examples include:
 - A drive-through window facility
 - An indoor, outdoor, or combined air or air pressure ventilation or filtration system
 - A physical barrier such as a sneeze guard
 - An indoor, outdoor, or combined commercial real property
 - An onsite or offsite health screening capability
 - Other assets relating to the compliance with the requirements of HHS, CDC, OSHA



Maximizing PPP2 and ERC

If a Business Qualifies for Both PPP2 and ERC

- Focus on non-payroll costs (be cognizant of 60/40 rule)
- Take advantage of maximum amount in covered period
- Strategize on when to use wages for ERC purposes and when to use for PPP2 purposes

Uniform Guidance Update



Uniform Guidance Discussion Points

- Uniform Guidance Audit Requirements
- COVID-19 Programs
- Uniform Guidance Audit Submission and Due Date
- U.S. Department of Health and Human Services (HHS) Requirements for For-Profit Entities



Uniform Guidance Audit Requirements

What is a Uniform Guidance (UG) Audit?

- Audit of federal awards expended by non-federal entities under the Single Audit Act (Act) of 1984, as amended in 1996
 - Non-federal entity is defined as a state, local government, Indian tribe, institution of higher education (IHE), or nonprofit organization
 - Does not include for-profit entities

Uniform Guidance Audit Requirements

General Audit Requirements Under the UG

- Expenditures of \$750,000 or more of federal awards during an organization's fiscal year
- Definition of federal awards:
 - Federal Financial Assistance
 - Cost-reimbursement contract under the Federal Acquisition Regulations (FAR)
- Classified into program categories in the Catalog of Federal Domestic Assistance (CFDA)

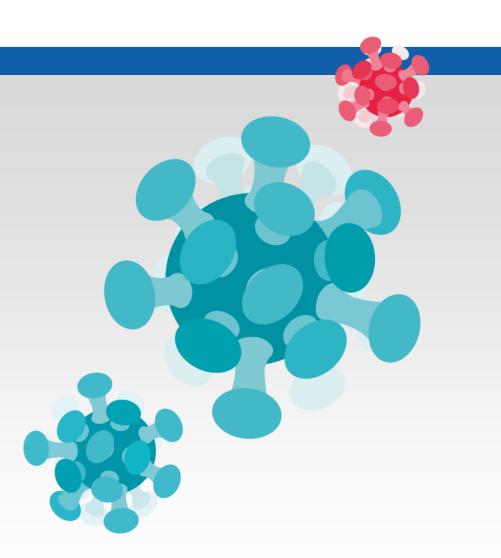




COVID-19 Programs

Largest 4 New Programs:

- Paycheck Protection Program (PPP) CFDA 59.073
 - Not subject to UG audit
- Provider Relief Fund (PRF) CFDA 93.498
 - Is subject to UG audit
- Coronavirus Relief Fund (CRF) CFDA 21.019
 - Is subject to UG audit
- Educational Stabilization Fund (ESF) CFDA 84.425
 - Is subject to UG audit







UG Audit Submission & Due Date

Reporting package (financial and compliance report and data collection form (DCF)) required to be submitted to the Federal Audit Clearinghouse

- Due date is 30 days after report release, but in no event later than 9 months after year end
- Note 3 month extension previously discussed for original due dates between October 1, 2020, and June 30, 2021
- 6 month extension for December 31, 2020, year ends forward - due no later than March 31st, 2022

- HHS For-Profit Audit Requirements
- Commercial organizations that receive HHS awards of \$750,000 or more have two options:
 - Single or program-specific audit (UG audit) in accordance with 45 CFR 75, Subpart F
 - Financial-related audit of all HHS awards in accordance with Generally Accepted Government Auditing Standards (GAGAS)



- Per 45 CFR Section 75.2, a commercial organization is defined as:
- An organization, institution, corporation, or other legal entity, including, but not limited to, partnerships, sole proprietorships, and limited liability companies, that is organized or operated for the profit or benefit of its shareholders or other owners. The term includes small and large businesses and is used interchangeably with "for-profit organization."





Should it be Receipts or Expenditures of \$750,000 or more?

- Still not answered
- Guidance says receipt
- History and intent points to expenditures
- AICPA has a formal request to HHS asking for clarification



What Assistance Listings are Subject to Audit?

- ALL direct HHS awards
- 93.498 PRF, general and targeted distributions
- 93.461 COVID-19 Testing for the Uninsured
- 93.697 COVID-19 Testing for Rural Health Clinics
- Note: If additional awards are received as a direct award from HHS, remember that ALL HHS awards are subject to audit.





Questions?





Thank You for Joining Us

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