



# **CMS (Medicare), Patient Driven Payment Model “PDPM”**

Presented by:

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Vice President Absolute Rehabilitation

# PDPM Released in Final Rule

## 7-31-18 Effective 10-1-19

- What is it?
  - Patient Driven Payment Model
  - New payment model by CMS
  - Replaces the RUG system
  - Assigns every patient to a classification to determine daily payment rate
  - 6 Components (5 adjusted with casemix, 1 non-casemix component)

# RUGS compared to PDPM

## RUGS

- 2 casemix components
- Index maximizing (selects highest)
- 5 scheduled assessments
- Constant payment for LOS
- Therapy delivery to determine payment
- Concurrent/Group therapy deterred

## PDPM

- 5 casemix components
- Index combining
- 1 scheduled assessment
- Payment reduction over LOS
- Therapy delivery will not determine payment
- Concurrent/Group therapy permitted max is 25% combined

# PDPM Casemix Components

## **Therapy**

- Physical Therapy
- Occupational Therapy
- Speech Therapy

## **Nursing**

- Nursing
- Non-Therapy Ancillary

# Differences

## RUGS

Care is paid for at the highest casemix index (RUG that the patient falls into)

66 RUG groupers

23 Therapy RUG groupers

## PDPM

Groupers will identify all 5 components and payment will be based on a per diem rate.

**TABLE 12: FY 2019 PDPM Unadjusted Federal Rate Per Diem--Urban<sup>3</sup>**

Rate Component	Nursing	NTA	PT	OT	SLP	Non-Case-Mix
Per Diem Amount	\$103.46	\$78.05	\$59.33	\$55.23	\$22.15	\$92.63

**TABLE 13: FY 2019 PDPM Unadjusted Federal Rate Per Diem--Rural**

Rate Component	Nursing	NTA	PT	OT	SLP	Non-Case-Mix
Per Diem Amount	\$98.83	\$74.56	\$67.63	\$62.11	\$27.90	\$94.34

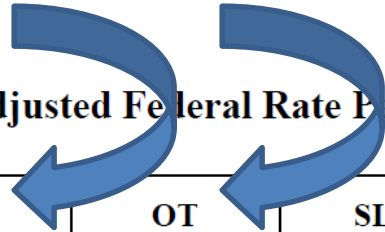
# PT & OT Component for Casemix

Two Parts for Each Resident

Clinical Category (reason for skilled stay)

Functional Status from GG

**TABLE 12: FY 2019 PDPM Unadjusted Federal Rate Per Diem--Urban<sup>3</sup>**



Rate Component	Nursing	NTA	PT	OT	SLP	Non-Case-Mix
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**TABLE 13: FY 2019 PDPM Unadjusted Federal Rate Per Diem--Rural**

Rate Component	Nursing	NTA	PT	OT	SLP	Non-Case-Mix
Per Diem Amount	\$98.83	\$74.56	\$67.63	\$62.11	\$27.90	\$94.34

# PT/OT Categories were reduced to 4 categories

<b>Collapsed PT and OT Clinical Category</b>
Major Joint Replacement or Spinal Surgery
Non-Orthopedic Surgery and Acute Neurologic
Other Orthopedic
Medical Management

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“PDPM would use ICD-10-CM diagnosis codes entered in the first line of section I8000 on the MDS assessment to assign residents to clinical categories for classification and payment purposes in three PDPM payment components (PT,OT,SLP).”



# Functional Scores from GG PT & OT Component

<b>Section GG Item</b>		<b>Score</b>
GG0130A1	Self-care: Eating	0-4
GG0130B1	Self-care: Oral Hygiene	0-4
GG0130C1	Self-care: Toileting Hygiene	0-4
GG0170B1	Mobility: Sit to lying	0-4 (average of 2 items)
GG0170C1	Mobility: Lying to sitting on side of bed	
GG0170D1	Mobility: Sit to stand	0-4 (average of 3 items)
GG0170E1	Mobility: Chair/bed-to-chair transfer	
GG0170F1	Mobility: Toilet transfer	
GG0170J1	Mobility: Walk 50 feet with 2 turns	0-4 (average of 2 items)
GG0170K1	Mobility: Walk 150 feet	

# Functional Status from GG

**TABLE 16: Proposed PT and OT Function Score Construction (Except Walking Items)**

	<b>Response</b>	<b>Score</b>
05, 06	Set-up assistance, Independent	4
04	Supervision or touching assistance	3
03	Partial/moderate assistance	2
02	Substantial/maximal assistance	1
01, 07, 09, 88	Dependent, Refused, N/A, Not Attempted	0

**TABLE 17: Proposed PT and OT Function Score Construction for Walking Items**

	<b>Response</b>	<b>Score</b>
05, 06	Set-up assistance, Independent	4
04	Supervision or touching assistance	3
03	Partial/moderate assistance	2
02	Substantial/maximal assistance	1
01, 07, 09, 88	Dependent, Refused, N/A, Not Attempted, Resident Cannot Walk*	0

\*Coded based on response to GG0170H1 (Does the resident walk?).

**TABLE 21: Proposed PT and OT Case-mix Classification Groups**

<b>Clinical Category</b>	<b>Section GG Function Score</b>	<b>PT OT Case-Mix Group</b>	<b>PT Case-Mix Index</b>	<b>OT Case-Mix Index</b>
Major Joint Replacement or Spinal Surgery	0-5	TA	1.53	1.49
Major Joint Replacement or Spinal Surgery	6-9	TB	1.69	1.63
Major Joint Replacement or Spinal Surgery	10-23	TC	1.88	1.68
Major Joint Replacement or Spinal Surgery	24	TD	1.92	1.53
Other Orthopedic	0-5	TE	1.42	1.41
Other Orthopedic	6-9	TF	1.61	1.59
Other Orthopedic	10-23	TG	1.67	1.64
Other Orthopedic	24	TH	1.16	1.15
Medical Management	0-5	TI	1.13	1.17
Medical Management	6-9	TJ	1.42	1.44
Medical Management	10-23	TK	1.52	1.54
Medical Management	24	TL	1.09	1.11
Non-Orthopedic Surgery and Acute Neurologic	0-5	TM	1.27	1.30
Non-Orthopedic Surgery and Acute Neurologic	6-9	TN	1.48	1.49
Non-Orthopedic Surgery and Acute Neurologic	10-23	TO	1.55	1.55
Non-Orthopedic Surgery and Acute Neurologic	24	TP	1.08	1.09

# PT & OT Component add clinical/function

- 16 casemix classifications

# SLP Case Mix

- Clinical Categories
  - Acute Neurologic
  - Non Neurologic
- Presence of:
  - Swallowing Disorder (K0100Z)
  - Mechanical Diet (K05110C2)
- Presence of:
  - SLP related comorbidity
  - Mild to severe cognitive impairment

# SLP Related Comorbidities

**TABLE 22: Proposed SLP-related Comorbidities**

Aphasia	Laryngeal Cancer
CVA, TIA, or Stroke	Apraxia
Hemiplegia or Hemiparesis	Dysphagia
Traumatic Brain Injury	ALS
Tracheostomy Care (While a Resident)	Oral Cancers
Ventilator or Respirator (While a Resident)	Speech and Language Deficits

# 12 SLP Case Mix Groups

<b>Presence of Acute Neurologic Condition, SLP-Related Comorbidity, or Cognitive Impairment</b>	<b>Mechanically Altered Diet or Swallowing Disorder</b>	<b>SLP Case-Mix Group</b>	<b>SLP Case-Mix Index</b>
None	Neither	SA	0.68
None	Either	SB	1.82
None	Both	SC	2.66
Any one	Neither	SD	1.46
Any one	Either	SE	2.33
Any one	Both	SF	2.97
Any two	Neither	SG	2.04
Any two	Either	SH	2.85
Any two	Both	SI	3.51
All three	Neither	SJ	2.98
All three	Either	SK	3.69
All three	Both	SL	4.19

# Nursing Component

- Reduced to 25 “nursing RUGs”
- ADL Score based on Section GG of the MDS



# Nursing Component Section GG items

**TABLE 25: Section GG Items Included in Proposed Nursing Functional Measure**

<b>Section GG Item</b>		<b>ADL Score</b>
GG0130A1	Self-care: Eating	0-4
GG0130C1	Self-care: Toileting Hygiene	0-4
GG0170B1	Mobility: Sit to lying	0-4 (average of 2 items)
GG0170C1	Mobility: Lying to sitting on side of bed	
GG0170D1	Mobility: Sit to stand	0-4 (average of 3 items)
GG0170E1	Mobility: Chair/bed-to-chair transfer	
GG0170F1	Mobility: Toilet transfer	

# Nursing Component Scoring Section GG Items

**TABLE 24: Proposed Nursing Function Score Construction**

	<b>Response</b>	<b>ADL Score</b>
05, 06	Set-up assistance, Independent	4
04	Supervision or touching assistance	3
03	Partial/moderate assistance	2
02	Substantial/maximal assistance	1
01, 07, 09, 88	Dependent, Refused, N/A, Not Attempted	0

# 25 Nursing Categories

**TABLE 26: Proposed Nursing Indexes under Proposed PDPM Classification Model**

<b>RUG-IV Nursing RUG</b>	<b>Extensive Services</b>	<b>Clinical Conditions</b>	<b>Depression</b>	<b># of Restorative Nursing Services</b>	<b>GG-based Function Score</b>	<b>PDPM Nursing Case-Mix Group</b>	<b>Nursing Case-Mix Index</b>
ES3	Tracheostomy & Ventilator	-	-	-	0-14	ES3	4.04
ES2	Tracheostomy or Ventilator	-	-	-	0-14	ES2	3.06
ES1	Infection	-	-	-	0-14	ES1	2.91
HE2/HD2	-	Serious medical	Yes	-	0-5	HDE2	2.39

<b>RUG-IV Nursing RUG</b>	<b>Extensive Services</b>	<b>Clinical Conditions</b>	<b>Depression</b>	<b># of Restorative Nursing Services</b>	<b>GG-based Function Score</b>	<b>PDPM Nursing Case-Mix Group</b>	<b>Nursing Case-Mix Index</b>
		conditions e.g. comatose, septicemia, respiratory therapy					
HE1/HD1	-	Serious medical conditions e.g. comatose, septicemia, respiratory therapy	No	-	0-5	HDE1	1.99
HC2/HB2	-	Serious medical conditions e.g. comatose, septicemia, respiratory therapy	Yes	-	6-14	HBC2	2.23
HC1/HB1	-	Serious medical conditions e.g. comatose, septicemia, respiratory therapy	No	-	6-14	HBC1	1.85
LE2/LD2	-	Serious medical conditions e.g. radiation therapy or dialysis	Yes	-	0-5	LDE2	2.07

<b>RUG-IV Nursing RUG</b>	<b>Extensive Services</b>	<b>Clinical Conditions</b>	<b>Depression</b>	<b># of Restorative Nursing Services</b>	<b>GG-based Function Score</b>	<b>PDPM Nursing Case-Mix Group</b>	<b>Nursing Case-Mix Index</b>
LE1/LD1	-	Serious medical conditions e.g. radiation therapy or dialysis	No	-	0-5	LDE1	1.72
LC2/LB2	-	Serious medical conditions e.g. radiation therapy or dialysis	Yes	-	6-14	LBC2	1.71
LC1/LB1	-	Serious medical conditions e.g. radiation therapy or dialysis	No	-	6-14	LBC1	1.43

<b>RUG-IV Nursing RUG</b>	<b>Extensive Services</b>	<b>Clinical Conditions</b>	<b>Depression</b>	<b># of Restorative Nursing Services</b>	<b>GG-based Function Score</b>	<b>PDPM Nursing Case-Mix Group</b>	<b>Nursing Case-Mix Index</b>
CE2/CD2	-	Conditions requiring complex medical care e.g. pneumonia, surgical wounds, burns	Yes	-	0-5	CDE2	1.86
CE1/CD1	-	Conditions requiring complex medical care e.g. pneumonia, surgical wounds, burns	No	-	0-5	CDE1	1.62
CC2/CB2	-	Conditions requiring complex medical care e.g. pneumonia, surgical wounds, burns	Yes	-	6-14	CBC2	1.54
CA2	-	Conditions requiring complex medical care e.g. pneumonia, surgical wounds, burns	Yes	-	15-16	CA2	1.08
CC1/CB1	-	Conditions requiring complex medical care e.g. pneumonia, surgical wounds, burns	No	-	6-14	CBC1	1.34
CA1	-	Conditions requiring complex medical care	No	-	15-16	CA1	0.94

<b>RUG-IV Nursing RUG</b>	<b>Extensive Services</b>	<b>Clinical Conditions</b>	<b>Depression</b>	<b># of Restorative Nursing Services</b>	<b>GG-based Function Score</b>	<b>PDPM Nursing Case-Mix Group</b>	<b>Nursing Case-Mix Index</b>
		e.g. pneumonia, surgical wounds, burns					
BB2/BA2	-	Behavioral or cognitive symptoms	-	2 or more	11-16	BAB2	1.04
BB1/BA1	-	Behavioral or cognitive symptoms	-	0-1	11-16	BAB1	0.99
PE2/PD2	-	Assistance with daily living and general supervision	-	2 or more	0-5	PDE2	1.57
PE1/PD1	-	Assistance with daily living and general supervision	-	0-1	0-5	PDE1	1.47
PC2/PB2	-	Assistance with daily living and general supervision	-	2 or more	6-14	PBC2	1.21

<b>RUG-IV Nursing RUG</b>	<b>Extensive Services</b>	<b>Clinical Conditions</b>	<b>Depression</b>	<b># of Restorative Nursing Services</b>	<b>GG-based Function Score</b>	<b>PDPM Nursing Case-Mix Group</b>	<b>Nursing Case-Mix Index</b>
PA2	-	Assistance with daily living and general supervision	-	2 or more	15-16	PA2	0.70
PC1/PB1	-	Assistance with daily living and general supervision	-	0-1	6-14	PBC1	1.13
PA1	-	Assistance with daily living and general supervision	-	0-1	15-16	PA1	0.66



# Non-Therapy Ancillary Component

**TABLE 27: Proposed Conditions and Extensive Services Used for NTA Classification**

<b>Condition/Extensive Service</b>	<b>Source</b>	<b>Points</b>
HIV/AIDS	SNF Claim	8
Parenteral IV Feeding: Level High	MDS Item K0510A2, K0710A2	7
Special Treatments/Programs: Intravenous Medication Post-admit Code	MDS Item O0100H2	5
Special Treatments/Programs: Ventilator or Respirator Post-admit Code	MDS Item O0100F2	4
Parenteral IV feeding: Level Low	MDS Item K0510A2, K0710A2, K0710B2	3
Lung Transplant Status	MDS Item I8000	3
Special Treatments/Programs: Transfusion Post-admit Code	MDS Item O0100I2	2
Major Organ Transplant Status, Except Lung	MDS Item I8000	2
Active Diagnoses: Multiple Sclerosis Code	MDS Item I5200	2
Opportunistic Infections	MDS Item I8000	2
Active Diagnoses: Asthma COPD Chronic Lung Disease Code	MDS Item I6200	2
Bone/Joint/Muscle Infections/Necrosis - Except Aseptic Necrosis of Bone	MDS Item I8000	2

**TABLE 27: Proposed Conditions and Extensive Services Used for NTA Classification**

<b>Condition/Extensive Service</b>	<b>Source</b>	<b>Points</b>
Chronic Myeloid Leukemia	MDS Item I8000	2
Wound Infection Code	MDS Item I2500	2
Active Diagnoses: Diabetes Mellitus (DM) Code	MDS Item I2900	2
Endocarditis	MDS Item I8000	1
Immune Disorders	MDS Item I8000	1
End-Stage Liver Disease	MDS Item I8000	1
Other Foot Skin Problems: Diabetic Foot Ulcer Code	MDS Item M1040B	1
Narcolepsy and Cataplexy	MDS Item I8000	1
Cystic Fibrosis	MDS Item I8000	1
Special Treatments/Programs: Tracheostomy Care Post-admit Code	MDS Item O0100E2	1
Active Diagnoses: Multi-Drug Resistant Organism (MDRO) Code	MDS Item I1700	1
Special Treatments/Programs: Isolation Post-admit Code	MDS Item O0100M2	1
Specified Hereditary Metabolic/Immune Disorders	MDS Item I8000	1
Morbid Obesity	MDS Item I8000	1
Special Treatments/Programs: Radiation Post-admit Code	MDS Item O0100B2	1

<b>Condition/Extensive Service</b>	<b>Source</b>	<b>Points</b>
Highest Stage of Unhealed Pressure Ulcer - Stage 4	MDS Item M0300X1	1
Psoriatic Arthropathy and Systemic Sclerosis	MDS Item I8000	1
Chronic Pancreatitis	MDS Item I8000	1
Proliferative Diabetic Retinopathy and Vitreous Hemorrhage	MDS Item I8000	1
Other Foot Skin Problems: Foot Infection Code, Other Open Lesion on Foot Code, Except Diabetic Foot Ulcer Code	MDS Item M1040A, M1040B, M1040C	1
Complications of Specified Implanted Device or Graft	MDS Item I8000	1
Bladder and Bowel Appliances: Intermittent Catheterization	MDS Item H0100D	1
Inflammatory Bowel Disease	MDS Item I8000	1
Aseptic Necrosis of Bone	MDS Item I8000	1
Special Treatments/Programs: Suctioning Post-admit Code	MDS Item O0100D2	1
Cardio-Respiratory Failure and Shock	MDS Item I8000	1
Myelodysplastic Syndromes and Myelofibrosis	MDS Item I8000	1
Systemic Lupus Erythematosus, Other Connective Tissue Disorders, and Inflammatory Spondylopathies	MDS Item I8000	1
Diabetic Retinopathy - Except Proliferative Diabetic Retinopathy and Vitreous Hemorrhage	MDS Item I8000	1

**TABLE 27: Proposed Conditions and Extensive Services Used for NTA Classification**

<b>Condition/Extensive Service</b>	<b>Source</b>	<b>Points</b>
Nutritional Approaches While a Resident: Feeding Tube	MDS Item K0510B2	1
Severe Skin Burn or Condition	MDS Item I8000	1
Intractable Epilepsy	MDS Item I8000	1
Active Diagnoses: Malnutrition Code	MDS Item I5600	1
Disorders of Immunity - Except : RxCC97: Immune Disorders	MDS Item I8000	1
Cirrhosis of Liver	MDS Item I8000	1
Bladder and Bowel Appliances: Ostomy	MDS Item H0100C	1
Respiratory Arrest	MDS Item I8000	1
Pulmonary Fibrosis and Other Chronic Lung Disorders	MDS Item I8000	1

# NTA Case Mix Scores

**TABLE 28: Proposed NTA Case-Mix Classification Groups**

<b>NTA Score Range</b>	<b>NTA Case-Mix Group</b>	<b>NTA Case-Mix Index</b>
12+	NA	3.25
9-11	NB	2.53
6-8	NC	1.85
3-5	ND	1.34
1-2	NE	0.96
0	NF	0.72

# Payment Variable

## Length of Stay – PT & OT Component

**TABLE 30: Proposed Variable Per-diem Adjustment Factors and Schedule – PT and OT**

<b>Medicare Payment Days</b>	<b>Adjustment Factor</b>
1-20	1.00
21-27	0.98
28-34	0.96
35-41	0.94
42-48	0.92
49-55	0.90
56-62	0.88
63-69	0.86
70-76	0.84
77-83	0.82
84-90	0.80
91-97	0.78
98-100	0.76

# Payment Variable

## Length of Stay – NTA Component

**TABLE 31: Proposed Variable Per-diem Adjustment Factors and Schedule – NTA**

<b>Medicare Payment Days</b>	<b>Adjustment Factor</b>
1-3	3.0
4-100	1.0

# Assessments Required in PDPM

**TABLE 33: Proposed PPS Assessment Schedule under PDPM**

<b>Medicare MDS assessment schedule type</b>	<b>Assessment reference date</b>	<b>Applicable standard Medicare payment days</b>
5-day Scheduled PPS Assessment	Days 1-8	All covered Part A days until Part A discharge (unless an IPA is completed).
Interim Payment Assessment (IPA)	No later than 14 days after change in resident's first tier classification criteria is identified	ARD of the assessment through Part A discharge (unless another IPA assessment is completed).
PPS Discharge Assessment	PPS Discharge: Equal to the End Date of the Most Recent Medicare Stay (A2400C) or End Date	N/A.



# MDS Scheduling

- Reduced Assessment Schedule
  - 5-day assessment
    - Will establish the payment category for entire Medicare stay
    - Grace days included in
  - Interim Payment Assessment (IPA)
    - Will be used to capture significant changes in resident condition during the stay
    - Not anticipated to return to his/her prior clinical status within 14 days
    - Criteria – Classification and Payment change
    - Required and if missed will be billed at default rate
  - Discharge assessment
    - Items will be added to Discharge assessment to capture the total amount of therapy provided during Medicare stay

# D/C Assessment Changes

## Adding Therapy Minutes

**TABLE 35: Proposed Items to Add to SNF PPS Discharge Assessment**

<b>MDS Item Number</b>	<b>Item Name</b>
O0400A5	Special Treatments, Procedures and Programs: Speech-Language Pathology and Audiology Services: Therapy Start Date
O0400A6	Special Treatments, Procedures and Programs: Speech-Language Pathology and Audiology Services: Therapy End Date
O0400A7	Special Treatments, Procedures and Programs: Speech-Language Pathology and Audiology Services: Total Individual Minutes
O0400A8	Special Treatments, Procedures and Programs: Speech-Language Pathology and Audiology Services: Total Concurrent Minutes
O0400A9	Special Treatments, Procedures and Programs: Speech-Language Pathology and Audiology Services: Total Group Minutes
O0400A10	Special Treatments, Procedures and Programs: Speech-Language Pathology and Audiology Services: Total Days
O0400B5	Special Treatments, Procedures and Programs: Occupational Therapy: Therapy Start Date
O0400B6	Special Treatments, Procedures and Programs: Occupational Therapy: Therapy End Date
O0400B7	Special Treatments, Procedures and Programs: Occupational Therapy: Total Individual Minutes
O0400B8	Special Treatments, Procedures and Programs: Occupational Therapy: Total Concurrent Minutes
O0400B9	Special Treatments, Procedures and Programs: Occupational Therapy: Total Group Minutes
O0400B10	Special Treatments, Procedures and Programs: Occupational Therapy: Total Days
O0400C5	Special Treatments, Procedures and Programs: Physical Therapy: Therapy Start Date
O0400C6	Special Treatments, Procedures and Programs: Physical Therapy: Therapy End Date
O0400C7	Special Treatments, Procedures and Programs: Physical Therapy: Total Individual Minutes
O0400C8	Special Treatments, Procedures and Programs: Physical Therapy: Total Concurrent Minutes
O0400C9	Special Treatments, Procedures and Programs: Physical Therapy: Total Group Minutes
O0400C10	Special Treatments, Procedures and Programs: Physical Therapy: Total Days

# Therapy Delivery Modes

- Group/Concurrent combined may be up to 25% of minutes delivered
  - Discipline specific
  - Total amount of therapy over entire stay

# Return to Provider RTP

When a claim is submitted, it processes through a series of edits in the Fiscal Intermediary Standard System (FISS), to ensure the information submitted is complete and correct. If the claim has incomplete, incorrect or missing information, it will be sent to your return to provider (RTP). This is found in the DX to Clinical Category mapping table.

# Example of Management of Therapy under PDPM

Patient Driven Payment Model				Treatment 5 times a week							
Urban Model		PT \$59.33	OT \$55.23	ST \$22.15							
PT Grouper	Weight	Rate	Minutes	OT Grouper	Weight	Rate	Minutes	ST Grouper	Weight	Rate	Minutes
TA	1.53	\$ 90.78	45	TA	1.49	\$ 82.30	45	SA	0.68	\$ 15.07	0
TB	1.69	\$ 100.27	45	TB	1.63	\$ 90.03	45	SB	1.82	\$ 40.32	up to 30
TC	1.88	\$ 111.54	60	TC	1.68	\$ 92.79	45	SC	2.66	\$ 58.92	up to 30
TD	1.92	\$ 113.92	60	TD	1.53	\$ 84.51	45	SD	1.46	\$ 32.34	0
TE	1.42	\$ 84.25	50	TE	1.41	\$ 77.88	45	SE	2.33	\$ 51.61	up to 30
TF	1.61	\$ 95.53	50	TF	1.59	\$ 87.82	45	SF	2.97	\$ 65.79	up to 30
TG	1.67	\$ 99.09	50	TG	1.64	\$ 90.58	45	SG	2.04	\$ 45.19	up to 30
TH	1.16	\$ 68.83	45	TH	1.15	\$ 63.52	45	SH	2.85	\$ 63.13	up to 30
TI	1.13	\$ 67.05	30	TI	1.13	\$ 62.41	30	SI	3.51	\$ 77.75	up to 45
TJ	1.42	\$ 84.25	45	TJ	1.42	\$ 78.43	30	SJ	2.98	\$ 66.01	up to 45
TK	1.52	\$ 90.19	45	TK	1.54	\$ 85.06	30	SK	3.69	\$ 81.74	up to 45
TL	1.09	\$ 64.67	30	TL	1.11	\$ 61.31	30	SL	4.19	\$ 92.81	up to 45
TM	1.27	\$ 75.35	45	TM	1.3	\$ 71.80	30				
TN	1.48	\$ 87.81	60	TN	1.49	\$ 82.30	45				
TO	1.55	\$ 91.97	60	TO	1.55	\$ 85.61	45				
TP	1.08	\$ 64.08	30	TP	1.09	\$ 60.20	30				

# Example

- Mr. Clean
- Mrs. Butterworth

No worries, we got this!



# Questions?

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